## FULL PAGE AD IN ASBESTOS REMOVAL TRADE MAGAZINE CLIENT: TCI (KWIK-KWOTE)

**Visual Concept:** Members of several sales teams sitting around table in the "bidding room". They are surrounded by papers, pencils, and small calculators with a large clock on the wall.

**Headline:** Does your sales team spend half its time not selling?

Technically the bidding process is part of selling. But taking time out to work costs and figure extensions usually takes place in a small room. The sales process comes to a halt while the final bids are figured out. What if bids could be done quickly?

Kwik-Kwote from TCI speeds up the bidding process for asbestos removal. So while other sales teams stay in the bidding room, yours will be out visiting other contractors. And isn't that what sales is all about?

Kwik-Kwote is based on popular, easy-to-use spreadsheet software. Each Kwik-Kwote program includes all necessary software pre-loaded in a handheld computer and 8 hours of personalized training. At your site.

Read what other contractors say about Kwik-Kwote:

"It paid for itself the first job." Dave Fugett, Advanced Engineering Solutions, Inc., Minooka, Illinois.

"Fast, accurate and easy to use." ... David B Lackner, Integra Construction, Inc. Atlanta, Georgia.

"My sales staff has never been more productive." Kevin Mitchell, Rollins Consulting, Thousand Oaks, California.

Does all this sound too good to be true? It isn't. Phone us today at 312 555-5555 or e-mail us at info@tci.com.